



Expedite serves the animal health industry by “de-risking” early stage opportunities ranging from specific technologies to complete companies. Expedite analyzes these technologies to identify necessary advances that are needed to arrive at a point at which a more informed decision can be made regarding further investment. As a portal into the animal health business, Expedite clients range from small, startup companies seeking to enter the space to multinational companies seeking to expand their capabilities to identify and acquire meaningful assets.

Expedite accomplishes these goals by utilizing a cadre of competent individuals with direct experience in the animal health industry. This collection of subject matter experts provides expertise in science, regulatory, manufacturing, legal (intellectual property and freedom to operate), technical services, sales, and marketing in a business development environment. These experts can direct necessary work with the project innovators, contract organizations, or work with a client company’s own employees.

In addition to providing technical knowledge, Expedite team members have practiced their craft at president, vice president, and director levels within multinational animal health companies so they possess an understanding of the operational realities expected of successful animal health ventures. With partners experienced in key markets around the world, Expedite offers a global resource for development of markets and technologies. This background, in addition to the breadth of disciplines within Expedite, offers the animal health industry a unique resource not found elsewhere.

Expedite, because of its unique structure, also offers extraordinary value to its clients. Expertise is applied to a project according to the specific requirements of the activity. A project is initially analyzed to determine the precise needs, and then subject matter experts are utilized to do the work. Costs are therefore, controlled as the client is only utilizing the specific skill sets necessary to deliver the desired outcome. This efficient use of resources further aids in the efficient management of the task as only those charged with direct activity on any given project are engaged in production of the outcome.

Expedite clients include multinational companies; start up entities, venture capital firms, universities, and government agencies. Services provided have included the review of technical propositions, conduct of clinical studies to validate technology, inclusion in teams considering new business initiatives, and negotiation of options and licenses. The company has also been active in conducting proof of principle evaluations and acquiring non-dilutive financial support on behalf of these early stage efforts.

Expedite is well positioned in the changing animal health environment and is not bound to organizational paradigms but poised to navigate the environments in which it operates. The company operates as a valued partner providing meaningful input to clients at all levels and stages of the animal health industry in order to bring valuable and viable technology to commercialization in the most expeditious manner.