



## PRESS RELEASE FOR IMMEDIATE USE

### Dechra Veterinary Products National Sales Meeting Award Winners

Dechra Veterinary Products' North American division continues to experience tremendous growth of their companion animal and equine sales. At the North American Sales Meeting in Colorado Springs, CO, the Territory Sales Managers who helped Dechra achieve another successful year were recognized.

The Dechra Territory Manager of the Year Award was won by **Marsh Davis** from Virginia. Marsh also earned the Northeast Territory Manager of the Year Award for excellence in her territory. Continuing her string of excellence, Marsh also won the NE Territory Award last fiscal year. Marsh joined Dechra Veterinary Products in August 2013. Since then, Marsh has built amazing relationships with her hospital accounts and has also mentored other Dechra Territory Managers. Her knowledge, drive and passion for veterinary medicine are the keys to her success.



Left to right: Doug Hubert, Mike Eldred, Marsh Davis, Marty Wiaczek, Will Valentine.

**Jen Ball**, Dechra's Territory Manager for the California Bay Area achieved both the Top Growth in Dermatology Award and the Northwest Territory Manager of the Year awards. Her success, along with the other Northwest Territory Managers drove the Northwest team, under the leadership of Regional Manager, **Will Valentine**, to receive Dechra's Region of the Year award. In June of this year Will was promoted to National Sales Manager in recognition of his leadership and achievements.

**Edward Caballero** received the Top Veterinary Growth Award. Eddie is the Territory Manager for South Florida. Eddie has also been instrumental this year in helping to train Dechra's new sales team in Mexico.

**Jason Butler's** efforts in his territory, Oklahoma/Arkansas, earned him both the Rookie of the Year Award and the top award for the Southwest Region.

**Dina Rossi**, Dechra's Central Florida Territory Manager, achieved the Top Phycox Growth Award and the Southeast Territory Manager of the Year Award.

Additional award winners include:

- Top Equine Growth – **Emilee Braunsroth**
- Top Equine Territory Manager – **John Duer**
- Top Inside Sales Representative – **Lauren Baker**
- Territory Manager of the Year, Canada – **Eve-Marie Auger**
- Veterinary Technical Services Award – **Dr. Tara Culley**
- Veterinary Professional Services Award – **Dr. Pam Mitchell**
- Equine Veterinary Professional Services Award – **Dr. Torri Maxwell**
- Excellence in Marketing Award – **Denise Piekarski**

**Tammy Rice** received the Dechra Values Award at this year's National Sales Meeting. Tammy is currently the Distributor Marketing and Surgical Suite Portfolio Marketing Manager. This award is presented based on the six Dechra values: Dedication, Enjoyment, Courage, Honesty, Relationships, and Ambition. Tammy has been an amazing part of Dechra's growth over the last ten years and she has held many roles including Territory Manager for the Mid-Atlantic region. Tammy consistently demonstrates the Dechra core values and is an absolute pleasure for all to work with. Tammy's dedication and hard work are greatly appreciated by everyone at Dechra.

Doug Hubert, Vice President of US Sales and Marketing, said "Dechra US' growth this past fiscal year would not have been possible without the dedicated people who work for Dechra on the sales, marketing and technical teams. Our people are our number one asset and as such, Dechra is expanding the sales team this year by 25+ people to reflect the value that Dechra Territory Managers deliver to the business." To support the addition of these new territory managers, Dechra US has expanded from four regions to six regions and has hired three new Regional Managers, **Scott Roe, Jeff Harbaugh and Boyd Shearon**.

Will Valentine, Dechra's recently appointed National Sales Manager added, "Dechra's sales team includes some of the best people in the industry and I look forward to the year ahead and the success that this team will drive for Dechra."



Dechra North American Team, Colorado Springs, CO August 2017

*Dechra Veterinary Products, located in Overland Park, Kansas is the U.S. sales and marketing division of Dechra Pharmaceuticals PLC, a UK listed company dedicated to the animal healthcare market. Dechra Veterinary Products' companion animal portfolio focuses on endocrinology, dermatology, ophthalmology, anesthesia, fluid therapy, pain management and joint health support. Our brands include VETORYL® Capsules (trilostane), ZYCORTAL® Suspension (desoxycorticosterone pivalate injectable suspension), FELIMAZOLE® (methimazole) Coated Tablets, ANIMAX® OINTMENT (nystatin, neomycin sulfate, thiostrepton, triamcinolone acetonide ointment), VETROPOLYICIN® (bacitracin-neomycin-polymyxin) Veterinary Ophthalmic Ointment and VETROPOLYICIN® HC (bacitracin-neomycin-polymyxin-hydrocortisone acetate 1%) Veterinary Ophthalmic Ointment, VETIVEX® line of parenteral fluids, and PHYCOX® joint health supplements. Dechra also offers a comprehensive line of topical veterinary products including MICONAHEX+Triz®, MALACETIC® and MAL-A-KET™ brands, plus a number of injectable anesthetics, oral anti-infectives and NSAIDs. Dechra's equine portfolio includes OSPHOS® (clodronate injection), Orthokine® vet irap 10 and 60, Osteokine® (PRP), and EQUIDONE® (domperidone) Gel and PHYCOX® EQ joint health supplements. For more information, please visit [www.dechra-us.com](http://www.dechra-us.com) or call (866) 933-2472.*

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